FACEKEY BUYER'S GUIDE

Where to Begin?

Start With the Most Important Question!

Do You Know Who Is Entering?

New Installation or Upgrade

6 Key Decisions

A guide to choosing an access control system that delivers security, simplicity, and long-term value.

Controlling access begins with knowing who is at the door.

Your Face and Fingerprint Are Your Keys.



FACEKEY CORPORATION

www.facekey.com
BIOMETRIC ACCESS CONTROL

FaceKey Access Control Buyer Guide

For Business Owners, Facility Managers, and Security Managers

Do You Know Who Is Entering Your Facility?

Security challenges are changing and growing. Modern businesses must protect their facilities, safeguard valuable intellectual property, and maintain a safe environment for employees and visitors. At the same time, security solutions must meet strict operational needs, fit within capital budgets, and work with systems already in place.

The Central Question: Verifying a Person vs. Recognizing a Credential
Conventional access control systems can only confirm that an authorized credential—such as a physical proximity card, PIN, or mobile token—was presented at a door. They cannot verify that the person holding that item is actually the authorized individual. Cards can be shared, borrowed, lost, or stolen, creating a persistent security gap.

FaceKey approaches commercial security from a different starting point. By using advanced facial recognition and fingerprint identification, FaceKey connects access privileges directly to the individual. The result is a rock-solid security foundation that eliminates identity gaps entirely.

6 Key Decisions for New Installations & Smarter Upgrades

This comprehensive market guide breaks down the essential factors facility managers, security managers, and business owners must evaluate when updating their physical security infrastructure:

1. **Identity Verification vs. Card Recognition:** Shifting from transferable credentials to absolute biometric identity assurance at critical checkpoints.
2. **Reader-Centric vs. Panel-Centric Architecture:** Placing matching intelligence directly at the door to reduce panel costs, minimize wiring complexity, and eliminate single points of failure.
3. **Modernization Plan (Phased vs. Full Replacement):** Using FaceKey Smart Bridge™ database synchronization to upgrade selected higher-security doors over time while keeping working legacy infrastructure in operation.
4. **Evaluating Full Total Cost of Ownership (TCO):** Factoring in long-term savings from eliminating replacement card administrative burdens and recurring software subscription fees.
5. **Privacy, Resilience, and Operational Fit:** Understanding how biometric templates are converted into highly secure, encrypted numerical codes, and ensuring offline functionality during network or power interruptions.
6. **10-Point Purchasing Checklist:** A practical evaluation tool to help you grade vendor proposals on installation costs, life-safety compliance, and manufacturer support.
    1. **Hardware Infrastructure Costs:** Does the solution require expensive control panels and excessive wiring, or is it a streamlined, reader-centric architecture?

2. **Recurring Licensing & Software Subscription Fees:** Are there hidden per-user, renewal, or mandatory annual software fees, or is it a no-fee model?
3. **Credential Administration Burden:** What are the recurring labor and material costs associated with managing, replacing, and tracking lost or stolen physical access cards?
4. **Database Integration & Synchronization Flexibility:** Can the platform seamlessly sync with existing legacy security databases (using a tool like FaceKey Smart Bridge™) to allow for a phased modernization plan?
5. **Offline Operational Resilience:** If network connectivity or primary power fails, will the individual door readers continue to function safely and grant access using local data?
6. **Biometric Privacy & Template Security:** How does the system handle biometric data? Does it store actual images, or does it convert biometric metrics into encrypted, non-reversible numerical tokens?
7. **Life-Safety and Egress Compliance:** Does the hardware seamlessly integrate with your facility's fire alarm systems, emergency exit devices, and local building codes?
8. **Multi-Factor Authentication Capability:** Does the reader support flexible authentication combinations (e.g., face, fingerprint, PIN, or card) to scale security levels at higher-risk checkpoints?
9. **Origin of Engineering and Technical Support:** Is technical support routed through third-party automated bots, or do you have direct access to localized, domestic factory engineering support?
10. **Hardware Warranty & Proven Durability:** What is the manufacturer's warranty period, and has the hardware been stress-tested for reliability in your specific operational environment?

Eliminate Credential Management Burdens

No Recurring Software Fees. No Costly Card Replacements.

Traditional card-based systems saddle businesses with compounding operational costs for the lifespan of the building. Physical badges must be constantly printed, managed, and replaced when lost or broken. Furthermore, standard security platforms tie your business into expensive, recurring software license subscriptions.

The FaceKey Licensing Distinction: FaceKey does not charge recurring software licensing fees for our platform. Once deployed, your face and fingerprint are your permanent keys—they cannot be forgotten, lent out, or left at home, driving down long-term administrative overhead.

Start a Practical Conversation About Your Facility

Is FaceKey right for your facility? If you want to verify genuine identity, simplify a new construction build, or modernize critical doors without the budget-breaking cost of a full tear-out, our engineering team is here to assist. Contact FaceKey Corporation at sales@facekey.com or call (210) 826-8811 to outline your priority locations, door counts, and project timeline.

FaceKey Always Supports the End User

Stronger Security. Simpler Operations. Greater Value.

From planning to installation and beyond, FaceKey is with you every step of the way.



Enhanced Security

Verify the person, not just a card, to protect your people, property, and critical areas.

Flexible Modernization

Add biometrics to selected doors or deploy a new reader-centric system.

Lower Total Cost of Ownership

Fewer components, simpler installation, and reduced long-term maintenance.

Reliable Operations

Designed for real-world environments with dependable performance.

Expert Support

Our team helps you plan, integrate, and succeed — today and in the future.

A SAFER, SMARTER BUILDING STARTS HERE

Practical biometric security.
Modernization without disruption.
A partner committed to your success.

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